



State and Local Government

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LocalGovOne

LocalGovOne is a qualified SAP® Business All-in-One Partner Solution preconfigured to deliver the integrated fiscal management and procurement solution that publicly-funded organizations need to truly realize the promises of Enterprise Resource Planning (ERP) software: streamline process, mitigate risk, integrate compliance, and gain accurate, real-time visibility across internal and external organizational operations.

A proven, accelerated solution for managing important facets of your financial and procurement operations, **LocalGovOne** is delivered to your organization in a way that maximizes flexibility and minimizes your total cost of ownership (TCO). The option of a fixed-cost, fixed-scope implementation reduces risk and accelerates time-to-value. SAP Best Practices for Public Sector, combining the operational management efficiencies realized by leveraging the leading practices of more than 82,000 implementations over 35 years with almost 2,000 public sector customers and the U.S. fund accounting and control standards as established by the Governmental Accounting Standards Board (GASB), enable you quickly address your most immediate fiscal management and control challenges while laying a solid foundation for growth.

Based on the world-class SAP ERP and SRM applications, powered by the SAP NetWeaver® technology platform, **LocalGovOne** is offered exclusively by Optimal Solutions, an award-winning SAP consulting firm and trusted SAP partner.

LocalGovOne FOR DYNAMIC FISCAL AND PROCUREMENT MANAGEMENT

Today's public managers shoulder unprecedented responsibility and accountability brought about by a dynamic and challenging political and operational environment characterized by:

- Outdated, inflexible and disjointed legacy systems
- Increasingly complex public oversight and compliance requirements
- Pressure by constituents and others to streamline services while complying with increasing fiscal accountability and providing organizational transparency
- Increasing competition with, and comparison to, private sector organization
- Fragmented approaches to governance, risk and compliance (GRC) and financial performance management
- Growing importance of public finance officers as advisory resources for driving organizational strategy and management
- Growing demand to provide operational managers with real-time information to enhance internal decision making
- Need for integrated cash management in order to increase revenue generation
- Economic turbulence and uncertain market conditions
- Tightening budgets and reductions in authorized positions
- Increased pressure on a workforce already strained due to the retirement of key knowledge-workers and increasing competition for available resources
- Unpredictable regional, environmental, and geo-political events

These challenges require a comprehensive, integrated enterprise solution that will address key fiscal management and control needs, establish the foundation to provide you and your leadership with an overarching view of your entire organization and provide for simplified extension to support integration of additional operational management processes in the future.

LocalGovOne SOLUTION OVERVIEW

LocalGovOne combines public sector leading practices with SAP scalability and is the only qualified SAP Business All-in-One partner solution available for publicly-funded organizations.

LocalGovOne addresses fiscal and procurement management challenges by delivering over 800 individual business processes within the following key end-to-end integrated process areas:

- Fixed asset management (Acquire-to-Retire)
- Billing for services and grantee management (Order-to-Cash)
- Inventory management and control (Receive-to-Distribute)
- Procurement and accounts payable (Procure-to-Pay)
- Fiscal management, budgetary control, fund accounting and reporting (Plan-to-Report)
- Cash management and bank reconciliation (Cash-to-Invest)

LocalGovOne's world-class fiscal and operational management capabilities help you to realize the organization-wide visibility, including accurate and consolidated reporting, needed to mitigate risk, correctly aligning resources and execution with strategic goals and enforcing compliance with legal and regulatory requirements.

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LocalGovOne's integrated reporting capabilities provide real-time visibility into the entire procurement and financial supply chain, providing senior leadership with an accurate view of impacts on budgets, costs and revenue throughout the organization.

LocalGovOne delivers the integrated and consolidated core procurement, fund accounting, budgetary control and reporting capabilities that you need to streamline procurement and fiscal processes, reduce operating costs, improve cycle times and improve the timeliness and accuracy of period-end reporting.

LocalGovOne provides fiscal and procurement management capabilities that enable your organization to extend these processes to encompass those of your customers and suppliers, increasing the efficiency and worth of your entire financial and supply value chains.

LocalGovOne, allows you to achieve the operational excellence your organization needs to sustain peak performance while containing costs and increasing revenue.

LocalGovOne, simply put, is the most complete public sector solution that money can buy.

THE BENEFITS OF A LocalGovOne ALL-IN-ONE APPROACH

Complete, integrated, scalable operational management applications

- Fully integrated business and analytical applications from SAP
- Support for industry-standard business processes based on SAP Best Practices for Public Sector integrating GASB standard compliance, experience with almost 2,000 public sector customers and the operational efficiencies realized by leveraging the leading practices of more than 82,000 SAP customer installations across 25 industries
- Unique data design and conversion approach preserves SAP operational data integrity to minimize rework when you expand your system to integrate additional operational management processes
- Investment security based on a robust, secure solution that grows with your organization

Rapid, cost-effective implementation

- Unique approach using a comprehensive prototype configured for your organization accelerates design, validation and implementation for rapid time-to-value
- Fixed-priced
- Affordable SAP application hosting and management services

Unparalleled extensibility, adaptability and integration

- Pre-integrated public sector solution designed specifically for publicly-funded organizations provides for maximum fit and minimal customization
- More than 50 pre-integrated SAP Enterprise Portal roles accessing more than 800 individual SAP business processes, providing out-of-the-box support for practically any job role/function within your organizational structure
- Can be further extended using the unparalleled power of additional SAP Business Suite solutions

Minimal organizational disruption

- Unique prototype approach facilitates adoption and accelerates support for organizational change management activities
- Role-based access through the integrated SAP Enterprise Portal simplifies system access and use by your employees
- Full-service help desk available to handle user issues

LocalGovOne – BROUGHT TO YOU BY OPTIMAL SOLUTIONS AND SAP

A leader in SAP solutions-based business transformation, Optimal has more than 15 years of experience helping organizations like yours achieve operational excellence, sustainable growth, and a clear-cut competitive advantage through SAP services and solutions delivered on time and on budget. Put your trust in Optimal Solutions and SAP – you'll have the support of two world-class technology providers dedicated to meeting your needs and ensuring your success – now and for the long term.

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