



o p t i m i z e  
LODEone

*Whatever your priorities in the metals and mining industry, Optimize LodeOne delivers the best of it all: unified operational excellence; strong support for driving growth; comprehensive financial management; regulatory compliance across diversified business units; lower costs; improved safety controls; increased productivity; and more.*

*Optimal developed this qualified SAP® Business All-in-One solution based on top-notch industry expertise — the best practices in existence, carefully refined and integrated for primary metals and mining companies. It's the type of mid-market software that not only accommodates current needs but also keeps pace with and fuels future expansion.*

*Based on the proven SAP NetWeaver® platform, LodeOne enables your organization to derive virtually immediate ROI, with rapid implementation in accordance with unique, exacting specifications. Choose from dynamic on-premise delivery models that include fixed costs and a sharply defined scope, or go with on-demand software-as-a-service (SaaS) options. No other solution gives you such power and flexibility to compete on your terms while meeting increasingly demanding regulatory and safety standards.*



### You Don't Know What You're Missing

The metals and mining industry is often described as “hit or miss.” Sure, technology has evolved to help ensure more hits than misses from a drilling and exploration standpoint. When it comes to running such companies, however, you can greatly minimize risks and optimize rewards. Optimize LodeOne has the advantages you need, plus the scalability to grow with you — your profits, processes and business management practices.

LodeOne gives you the insight to take your operations to the next level. From integrated financial management to front lines strategy, compliance and safety controls, it's the “all-in-one” solution that let's you start small and think big regardless of the current size of your organization. Here's a snapshot of key advantages:

- **Low total cost of ownership, high value** – Rapid ROI includes Optimal's built-in “out-of-the-box” best practices for the metals and mining industry
- **Integrated financial management and predictability** – Real-time enterprise-wide visibility, unparalleled Business Intelligence (BI) capabilities/analytics
- **Operational efficiency from shop floor to C suite** – Effectively meet new production volumes while easily capturing critical data down to the shop floor and individual asset
- **Stronger compliance and safety standards** – Address stringent fast-changing requirements from headquarters to site locations

### More than an ERP Solution AND Easier to Implement

Your business has come a long way. You wouldn't even be looking our way if it hasn't. You've also likely heard the knocks on more traditional ERP solutions — long, complex implementation cycles; difficult learning curves; system requirements that make you bend in ways that can cause lost productivity and unforeseen costs.

Optimize LodeOne removes the guesswork and reduces the risks by leveraging preconfigured best practices that you can deploy in practical steps. There's no need to do everything at once, yet your business can be put on a fundamentally better course from the start. Plus, the Optimal approach expedites conversion of your master data through standardized scripts that mean you're ready to go live even faster. As you face evolving demand conditions and more global competitive forces as well as dramatic commodity price fluctuations, you can't afford to trust your future to a second rate solution. You also want a “fit” with your existing operations with the functionality to streamline and automate core business processes, adapt quickly to new customer expectations, and stay in compliance with ever-increasing legal and regulatory mandates. Do it all the best way — the Optimal way!

## Optimize Your Business and Its Potential

Optimize LodeOne provides a proven reliable foundation for primary metals and mining companies. This qualified SAP Business All-in-One solution comes with all the tools and functionality it takes to automate and streamline routine processes, reduce costs, improve financial management and pragmatically advance your operations from “good” to “great.”

No other solution enables such comprehensive industry-specific advantages — from “value engineering” in conjunction with SAP that supports your more immediate strategic objectives and long-term ROI expectations. Forecast and budget with confidence. Avoid unwanted surprises and plan for the future as well as tomorrow’s production capacity requirements. An intuitive interface and role-based navigation, as well as shop floor touch-screen technology, make LodeOne easy for any user to learn, adopt and improve their productivity. It’s the Optimal way from the plant operation to the C-suite.

## Optimal: The Gold Standard in Industry Excellence

*As an award-winning SAP consulting partner, Optimal works seamlessly with SAP to provide our clients with optimized SAP solutions based on a unique combination of SAP expertise and deep industry experience. Our exclusive SAP focus makes Optimal the partner of choice for a growing number of Fortune 1000 companies, midsize enterprises, small businesses and government organizations worldwide.*

*You’ll find that Optimal lives up to its reputation for delivering comprehensive, fully integrated SAP solutions on-time, on-budget and on the platform best suited to your needs. That means giving you flexibility and options that make it easy to evaluate, purchase, implement and grow with the Optimal solution designed for your unique industry demands and opportunities.*

*Optimal’s entire organization is dedicated to helping you realize the greatest possible near- and long-term value from your SAP investment — an investment that we are confident will pay off for you now and for many years to come.*



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### Low Total Cost of Ownership

- Optimal’s pre-configured “out-of-the-box” best practices and templates
- Accelerated implementation with standardized scripts to expedite master data conversion
- Investment security and rapid time to value based on robust scalable solution
- Flexibility to address most critical needs first and add functionality as you grow

### Financial & Strategic Advantages

- Complete, integrated perspective from contract creation to order fulfillment
- Optimized planning, budgeting and forecasting
- Comprehensive financial management and transparency
- Advanced Business Intelligence (BI) and analytics

### Operational Efficiency

- Integrated production and back-office processes
- Simplified expansion within existing sites and as new plants are added
- Improved supply-chain management/enterprise-wide asset tracking
- End-to-end support for local as well as evolving global requirements

### Safety/Regulatory/Environmental Standards

- Stronger overall compliance, risk management and accountability
- Enhanced preventative maintenance programs
- Heightened sensitivity to corporate responsibility issues
- Adherence to safety practices across all operations

