



## COUNTY GOVERNMENT IMPLEMENTS SAP to ENSURE FISCAL DISCIPLINE, COMPLIANCE and ACCURATE FINANCIAL REPORTING

*Difficult economic times bring difficult budget decisions for state, county and local government agencies. A balance in commitment to efficient government and fiscal responsibility must be maintained. Investments in infrastructure, education and services vital to protecting and improving the quality of life for citizens - now and in the future - must move forward despite the reality of deep budgets cuts.*

*The need has never been greater to maximize tax dollar value, and for this, state and local government agencies need the latest and best financial management, procurement and budgeting solutions available. Problem is, the vast majority of state and local government agencies today struggle with disjointed, inadequate legacy systems purchased decades ago, and funding for government-agency IT improvement projects is hard to come by.*

*The good news? OPTIMIZE LocalGovOne - developed and marketed exclusively by Optimal - is a comprehensive and affordable turnkey solution preconfigured with SAP best practices - and more than 20 key business processes - that address the specific financial management, procurement and budgeting needs of state and local government agencies.*

*A robust, affordable, off-the-shelf, commercial-grade solution, LocalGovOne can be implemented in as little as six weeks, tailored quickly and learned with minimal effort. The solution's out-of-the-box optimization helps government agencies provide all departments and affiliates with integrated, standardized financial services; real-time monitoring and control of procurement processes; and fast, accurate budgeting capabilities*

*Optimal's proven track record implementing and optimizing SAP systems for government agencies and public sector organizations of all sizes is unmatched among SAP partners. Our experienced consultants excel in optimizing for government agencies financial, management, procurement and budgeting processes by tightly integrating disparate systems, automating core processes, and implementing proven, field-tested SAP solutions with built-in SAP best practices.*

*Simply put, Optimal is the go-to SAP partner and LocalGovOne is best choice for state and local government agencies in need of a complete, affordable, easy-to-use, future-proof solution to ensure fiscal discipline, regulatory compliance, and fast-and-accurate financial, procurement and budget reporting.*

### QUICK FACTS

#### Government

- › Agency: County Government
- › Location: Mid-Atlantic region of Southern U.S.
- › Capital Budget: US \$800+ million
- › Agency Affiliates: 30+
- › Residents: Approx. 250,000

#### Challenges

- › Legacy, disjointed financial management, procurement and budgeting systems inefficient and costly
- › Lack of systems integration and process automation makes formulating and monitoring budgets difficult & time consuming
- › Tough economic conditions demand strict, real-time monitoring and control of financial services and procurement activities

#### Solution:

- › OPTIMIZE LocalGovOne, a qualified SAP Business-All-in-One partner solution from Optimal Solutions

#### Why Optimal Solutions & SAP

- › Proven, affordable, integrated financial management, procurement and budgeting solution designed specifically for state and local government agencies
- › Out-of-box functionality, ease-of-use, rapid ROI, low TCO
- › Extensive government & public sector experience
- › Cost-efficient onsite/offshore delivery
- › Proven SAP Application Management & Services (AMS) capabilities

#### Implementation Highlights

- › Streamlined, fixed-fee, 6-week implementation using preconfigured application templates and implementation accelerators
- › Minimum customization - 95% baseline solution fit
- › 1-week training ensures user proficiency and solution utilization
- › Completed implementation within budget

#### Benefits

- › Automated core processes for financial management, budget control and procurement operations ensure efficient use of tax dollars
- › Affordable out-of-box solution provides fast, accurate financial management services to wide range of constituents - citizens, businesses, agencies and employees of the County
- › Single, integrated, easy-to-use system expedites formulation of budgets - including mandated annual capital budget
- › Controlled approach to growth, rapid principle amortization, and effective use of pay-as-you-go financing keeps spending in line with budgets
- › Ability to balance spending needs and preserve fiscal resources amidst a strained revenue environment results in County receiving Triple-A Rating from all three bond rating agencies - Fitch, Moody's & S&P