



o p t i m i z e
SAP AMS

Optimal's SAP Application Management Services are designed to ensure you get the most value from your SAP investment at the lowest possible costs. Whether you wish to significantly reduce related support and maintenance expense, address specific pain points, or better align SAP solutions with strategic objectives, we are the experts on getting it done ... right.

With more than 15 years of experience helping hundreds of SAP customers reduce total cost of ownership and maximize performance as well as results, you can count on Optimal from all standpoints. We are the largest SAP-focused consulting and staffing firm in North America. By building our practice exclusively around SAP, we don't incur the additional expense of supporting multi-platform skills. Our offshore SAP Development Center complements Optimal's far-reaching on-site services, giving you the most flexible delivery model in the industry.

If you're looking to put your SAP investment on the best and most affordable path, choose the Optimal way. We're ready to take you there!



Reduce SAP Costs & Risks — the Optimal Way

Most companies today want to reduce costs every way possible while finding more ways to grow. If you have SAP solutions in place, Optimal's SAP Application Management Services can help you do both. Our exclusive SAP expertise, proven methodologies and skilled resources enable substantially lower costs in maintenance, support and other areas — as much as 40% savings in some categories. We can also help optimize uptime and performance while minimizing the risk of business disruptions.

Regardless of whether you recently implemented SAP or did so years ago, Optimal can quickly assess and address the best course for you to take today:

- **Get started with a risk-free assessment to identify areas for cost savings, service-level improvements and other strategic advantages**
- **Apply global best practices in planning, implementing and supporting SAP solutions based on Optimal's experience with hundreds of SAP deployments**
- **Reduce ongoing support and maintenance expenses while getting more tangible value from your SAP solution(s)**
- **Free up internal resources for initiatives focused on other strategic priorities such as growing revenue and market share or advancing your competitive edge**

Offshore & On-Site Options for On-Target Results

As the largest SAP-focused staffing and services firm in North America, Optimal is the clear, reliable choice for SAP Application Management Services. We've continually honed these offerings for more than 15 years, helping companies of all sizes establish SAP best practices at the lowest costs possible.

- **Leverage Optimal's dedicated offshore SAP Development Center that enables development on a fixed-price basis at a fraction of on-site costs**
- **Acquire the specialized SAP skills you need anywhere in the world — both affordably and confidently — to address short- and long-term project requirements**
- **Improve technical architecture to better support current and evolving SAP needs with advances in virtualization, integration, hardware platforms, etc.**
- **Optimize system uptime and performance while minimizing potential business disruption as you adopt better ways of running your business on SAP solutions**

Optimal's SAP Application Management Services are proven to reduce SAP support and maintenance costs. Get these advantages and more from SAP experts who know how to solve your pain points and maximize ROI.

Contain SAP Costs While Increasing ROI

Your first objective may be to reduce costs associated with maintaining and supporting your SAP solution. But with such mission-critical software and business functions at stake, you are likely just as concerned about maintaining or improving service levels as you look to cut expenses. Achieving the right balance is essential, along with having a cohesive SAP Application Management Services plan that can be successfully executed.

Optimal can show you the way to getting the most from your SAP investment as affordably and rapidly as possible. We've been doing this for more than 15 years, building on the reputation that sets us apart as the best and largest SAP-focused staffing and services firm in North America. We've helped SAP customers throughout the world put best practices in action — efficiently and predictably at the lowest total cost of ownership.

Optimal: The Gold Standard in Industry Excellence

As an award-winning SAP consulting partner, Optimal works seamlessly with SAP to provide our clients with optimized SAP solutions based on a unique combination of SAP expertise and deep industry experience. Our exclusive SAP focus makes Optimal the partner of choice for a growing number of Fortune 1000 companies, midsize enterprises, small businesses and government organizations worldwide.

You'll find that Optimal lives up to its reputation for delivering comprehensive, fully integrated SAP solutions on-time, on-budget and on the platform best suited to your needs. That means giving you flexibility and options that make it easy to evaluate, purchase, implement and grow with the Optimal solution designed for your unique industry demands and opportunities.

Optimal's entire organization is dedicated to helping you realize the greatest possible near- and long-term value from your SAP investment — an investment that we are confident will pay off for you now and for many years to come.



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Comprehensive Application Management Services

Regardless of when you implemented SAP, now's the time to ensure you're getting the most from your investment. The Optimal way transforms how you maintain, support and leverage SAP solutions, so you maximize value and performance at reduced total expense.

Support Model Optimization

We help you put the most appropriate and cost-effective approach in place, aligning respective business metrics, best practices and support options to budget, with hard costs often reduced by as much as 15% compared to other methods.

Technical Architecture Improvements

As technology for virtualization and integration continues to improve and hardware platforms become more powerful, Optimal can upgrade your technical architecture to automate labor-intensive manual processes and reduce ongoing costs by 10-20%.

Fixed-Price SAP Enhancements

Keeping up with changing internal and external business demands can be both expensive and unpredictable; Optimal's offshore SAP Development Center offers enhancements and new functionality on a fixed-price basis, providing rapid time-to-value at an affordable — and predictable — cost.

