



o p t i m i z e  
UTILITIESone

*Optimize UtilitiesOne from Optimal Solutions, is a fully integrated solution that makes information immediately available to everyone on the system. The SAP Business All-in-One solution at the heart of UtilitiesOne is a comprehensive enterprise resource planning (ERP) solution based on proven industry best practices. Because UtilitiesOne is predesigned and preconfigured for rapid implementation at a predefined price, it delivers a fast ROI to help you maximize profits and decrease costs.*

*UtilitiesOne also features SAP BusinessObjects business intelligence which gives your company the foundation it needs to enable strategic analysis, better decision making, higher productivity and more profitable results. From small and midsize organizations to large enterprises, SAP BusinessObjects provides unprecedented insight into business trends and features tools that turn disparate data sources into powerful information assets. Users will be able to manage all kinds of reporting, with best practices for forms and reporting built in. Custom reporting — both on a recurring as well as an ad hoc basis — is also fully supported, making UtilitiesOne a powerful tool for optimizing efficiency at every level throughout your company.*



### Stay Ahead of the Curve in the Utilities Market

Today, responsiveness is the key to success in the utilities industry. For example, modern consumers expect their utility companies to provide information that will help them make better choices about service usage. At the same time, deregulation has given consumers more choice in the array of available services and from whom.

To meet these and other challenges, utility companies must have greater insight into how their businesses operate as well as finding better ways to manage assets so customers remain satisfied and profit margins stay healthy. Fortunately, they can rely on Optimize UtilitiesOne from Optimal Solutions.

Based on the SAP Business All-in-One solution and incorporating business intelligence from SAP BusinessObjects, Optimize UtilitiesOne is comprehensive and flexible business management software that meets the demands of utilities companies, including retail energy and water utilities. Designed for rapid implementation at a predefined price, UtilitiesOne delivers fast return on investment and has the flexibility to adapt as business needs change.

### Decrease Costs, Increase Profits

Optimize UtilitiesOne supports the business processes that are critical to utility company operation, including:

- **Data sharing** – Share data across your entire organization as you rely on a single, dependable source for information
- **Streamlined business processes** – Automate labor-intensive, low value-add tasks
- **Customer service management** – Respond more quickly and effectively to the challenges of on-demand service and easily expedite changes in services, rates, or discounts
- **Financials** – Ensure comprehensive and accurate financial reporting
- **Performance management and control** – Heightened administrative and accounting efficiency will better satisfy legal and fiscal requirements

Optimize UtilitiesOne is your beginning-to-end, top-to-bottom solution for helping your utility company operate more efficiently, while giving you a fast return on your investment!

## A Difference Your Customers Will Appreciate

Optimize UtilitiesOne from Optimal Solutions, empowers your employees to perform tasks more efficiently, by providing them with unparalleled knowledge and insight into operations. As a result, customer satisfaction is greatly improved — increasingly important now that deregulation has created more competition and consumer choice.

From a single reliable source, your customer service reps will have a 360-degree view into the customer's account history (i.e., billing, consumption, past residences, etc.) so they can answer questions and resolve issues knowledgeably and expeditiously.

Let Optimize UtilitiesOne help you keep up with the technology your business needs to run more efficiently while giving your customers the self-service features they want.

## Optimal: The Gold Standard in Industry Excellence

*As an award-winning SAP consulting partner, Optimal works seamlessly with SAP to provide our clients with optimized SAP solutions based on a unique combination of SAP expertise and deep industry experience. Our exclusive SAP focus makes Optimal the partner of choice for a growing number of Fortune 1000 companies, midsize enterprises, small businesses and government organizations worldwide.*

*You'll find that Optimal lives up to its reputation for delivering comprehensive, fully integrated SAP solutions on-time, on-budget and on the platform best suited to your needs. That means giving you flexibility and options that make it easy to evaluate, purchase, implement and grow with the Optimal solution designed for your unique industry demands and opportunities.*

*Optimal's entire organization is dedicated to helping you realize the greatest possible near- and long-term value from your SAP investment — an investment that we are confident will pay off for you now and for many years to come.*



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## Preconfigured to Power Your Utility Company

- Services – Improve visibility into data to better manage financial and operational performance throughout a client's lifecycle
- Accounting – Automate accounting and unify financial data across multiple service lines through support of general ledger, contracts, accounts receivable and payable, and cash-management functions
- Forms & Reports – Manage all kinds of reporting with built-in forms or custom reports being fully supported

## Choose the Solution that's Scalable, Extendable, and Adaptable

- Project, document, and product data management
- Sourcing and procurement
- Operational models and processes
- Sales and service delivery
- Post-sales support
- Traceability, environmental compliance, and quality management

With the SAP Business All-in-One solution at its core, Optimize UtilitiesOne is ideal for the utility company seeking an integrated industry solution to manage its entire business. Achieve greater operational efficiency and more sustainable growth with Optimize UtilitiesOne.

